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BROKERAGE MARKETING PACKAGE

“SURGICAL DEVICES FOR IMMOBILIZING SACROILIAL JOINT”

THIS OFFERING IS FOR SALE OF
US 10245044 B2 US 9241798 B2

Redacted Summary: Full document including market overview, exemplary players and product, and possibly EOUs available upon request. Contact: justin@ipapproach.com

Justin Ehrlickman

March 2020

Non-Confidential Marketing Package



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Justin Ehrlickman | justin@ipapproach.com | 845-558-7901

Details of the offering and planned bidding process for purchasing the patent portfolio is outlined below:

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- The owner reserves the right to accept a bid at anytime.
- We will keep all parties who have notified us of their interest in submitting a bid, or who have submitted a bid, reasonably informed throughout the process.
- All information on interested parties — including bidder names, bid amounts, terms, and the winning bidder — will remain confidential.

Thank you for your interest in this patent portfolio sale offering.



IPApproach LLC is pleased to present the attached exclusive patents for sale **“Surgical devices for immobilizing sacroiliac joint”** which includes U.S. Patents **US 10245044 B2, US 9241798 B2** assigned to **Doulos Medical**. The IP relates to a method of medical devices for treatment of the sacroiliac joint.

The technology disclosed provides the following advantages:

- ✓ The present invention involves insertion of graft which substantially fuse the patient's ilium and sacrum and further immobilizes the patient's SI joint.
- ✓ Helps to decrease the substantial risks which causes discomfort to the patient.
- ✓ Provides high success rate.
- ✓ Helps in eliminating and reducing the pain resulting from SI joint problems.
- ✓ Helps to reduce the painful friction between the rubbing portion of bones.

“I have personally done over 600 SI joint fusion surgeries from a posterior approach using the new minimally invasive technique. This surgery is done as an outpatient utilizing fluoroscopy and the patients go home full weight-bearing the day of surgery. Within one week, most patients with sedentary jobs are back to work and very few patients are still taking any pain medication at that point. Most of the patients, greater than 90%, are glad they did the surgery with a greatly reduced pain level and little if any of their preop pain by their 1 week post-op follow up appointment.”

- David A. Petersen, MD, FAAOS (Inventor)



The **MIS Sacroiliac Joint Fusion** market was valued at **150 Million US\$ in 2017** and is projected to reach **450 Million US\$ by 2025, at a CAGR of 14.7% during the forecast period.** Rise in prevalence of the disease, increase in adoption of minimally invasive fusion procedure, economic growth, surge in per capita health care spending, and increase in the number of skilled orthopedic surgeons are anticipated to drive the sacroiliac fusion implants market during the forecast period. **North American is the largest market of MIS Sacroiliac Joint Fusion, with a market share nearly 65% in 2017.** Europe is the second largest supplier of MIS Sacroiliac Joint Fusion, with market share nearly 20% in 2017. [REDACTED]

[REDACTED]

[REDACTED]



S. No.	Patent No./ Application No.	Title	Priority Date	Filing Date	Publication Date
1.	US 10245044 B2	Surgical devices and methods for immobilizing a sacroiliac joint	Mar 20, 2009	Jan 26, 2016	Apr 2, 2019
2.	US 9241798 B2	Surgical methods and tools	Mar 20, 2009	Mar 19, 2010	Jan 26, 2016



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THANK YOU!

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IPAPPROACH LLC | 300 E 54th St. | Suite 11 D | NY, 10022